



LBC IN ANGOLA • 2005 - 2025

20 years

contributing to the development of Angola

The story of LBC's 20 years in Angola, beginning in 2005, reflects our professional ethos, grounded in four guiding principles, with the aim of delivering extraordinary results for our clients, built on very strong professional values.

It is also a story focused on the development of Angola, which we have accompanied through our office in Luanda a registered company with a local team since 2006. We have selected 20 of the more than 300 projects carried out over these 20 years, to illustrate LBC's professional contribution to the country's development.

LBC Intelligent
Transformation

The highest levels of international quality

In Angola, LBC's professional ethos was shaped from the outset by the clear guidance given in 2005 by the company's founder and managing partner, Carlos Valleré Oliveira: "In each and every deliverable to the client, we must apply the highest international quality standards, even when this is not required by the client." Internally, this commitment is illustrated by two cases from LBC's first year in Angola, when work was redone despite having already been formally accepted by the client, because a final review found that it did not yet meet the company's quality standards.

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In each and every deliverable to the client, we must apply the highest international quality standards, even when this is not required by the client.

– Carlos Valleré Oliveira · Founder and managing partner of LBC

This guidance came alongside another, related to the very purpose of LBC's existence: to be "a catalyst that contributes to greater economic efficiency, better public services, greater social well-being and a healthier environment". In this way, beyond the business rationale, we frame our activity within a broader perspective of social and economic responsibility. "We are enzymes that accelerate progress and well-being, helping the public sector and companies to raise their performance levels, respectively in the service of citizens and in the service of clients". In the case of Angola, with its enormous and pressing socio-economic development challenges, this purpose and responsibility are heightened.

In this context, our measure of success is the impact we have on our clients. And we take pride in the work done for the development of Angola over these 20 years. We also feel privileged and grateful that Angolan public and private decision-makers have continuously entrusted LBC with their challenges in more than 300 projects already carried out across almost every area.



Luanda – two decades of accelerated transformation

ANGOLA & LBC · 2005 – 2025

Much has changed, in Angola and at LBC

In just two decades, from 2005 to today, Angola has shown the world a remarkable capacity for transformation. First, there was an almost uninterrupted civil war, from the day of independence until the end of 2003, so the country had to build almost everything from scratch, having lost several years in the qualifications of its citizens. Second, the enormous and abrupt fall in the oil price in 2014/15 caught Angola in a phase of major investment in a territory that is very vast and where the most basic infrastructure was lacking, generating a debt that still weighs on development efforts. Third, this was also a period of learning the challenges of governance. Collectively, Angolans have always overcome the challenges, made a great leap in socio-economic development, and today Angola is a country with a great future, given the entrepreneurial qualities of Angolans, young talent, the country's natural resources, political stability, new infrastructure and an ambitious national development programme focused on economic diversification, with a focus on agribusiness and technological innovation, administrative modernization and good governance.

LBC has also changed over these 20 years, in phases very similar to Angola's. In 2005, as a young company using the Leadership Business Consulting trademark, we surprised the market with the quality of our work. During a phase of strong company growth and investment, the payment difficulties of the Angolan public sector also affected LBC, which required rationalization and an absence of growth for five years. Today the company records high growth rates, having never ceased to serve the Angolan market, in both the good times and the less favorable ones.

With more than 1,200 projects carried out across 18 countries, we are a respected competence center in the company's service lines: strategy and innovation, digital transformation, artificial intelligence (AI) and automation, and digital government. Of note is the Artificial Intelligence Competence Centre, which operates across all markets; as well as the new offices in Munich, to strengthen our offering in the German and European markets.

2005	2006
Start of activity in Angola under the Leadership Business Consulting trademark.	Registered company and local team established in Luanda.
2010	2014/15
Contribution to the first general Public Procurement Law.	Oil-price fall: a phase of rationalization and resilience.
Today	1,200+
High growth rates; AI Competence Centre and new offices in Munich.	Projects carried out in 18 countries – a respected competence center.

20 years, 20 projects

Choosing 20 projects out of the more than 300 carried out in Angola means leaving a great deal out. Those selected and presented below clearly illustrate the professional ethos and the commitment of LBC and its professionals in serving clients in the country.

20

years of presence

300+

projects in Angola

80+

clients in the market

1,200+

projects in 18 countries

01

2005

**A) Production of i) Action Plan for the Information Society,
ii) Action Plan for Electronic Governance
B) Advisory on the World Summit on the Information Society**

This project clearly illustrates the informed vision of Angolan decision-makers. As early as 2005, they were betting on a future in which the information society and electronic governance would be decisive factors and showed considerable competence in these matters.

The work carried out was pioneering and can be accessed at the following link. In this first assignment in Angola, LBC demonstrated two important characteristics. First, professional thought leadership in this field and the highest level of international quality. Second, the ability to understand and work in partnership with the client.

It is also worth noting that LBC's managing partner had the distinct honor of presenting Angola at the World Summit on the Information Society, held in Tunis in November 2005, together with the Angolan decision-makers.

02

2006/08

Definition of the National Electronic Public Procurement Programme and support for its operationalization (initial phase – portal requirements and selection of the implementing entity)

Once again, this project shows the informed vision and ambition of Angolan decision-makers, as a future of electronically supported public procurement was already envisaged in 2006.

It should be noted that this project made an informal but significant contribution to the text of the first general Public Procurement Law in Angola (Law no. 20/10, of 7 September 2010).

Within this project, the first live online electronic public procurement auction in Angola was also carried out with the Tradejango platform at the time, a Sonangol entity. Savings of over USD 300,000 were generated, which corresponded to a 35% price reduction compared with the previous purchase, in a procurement process for reams of paper for the Public Administration.

300k+

USD in savings generated

-35%

price reduction

1st

live electronic auction

03

2007/08

Analysis of demand potential and estimate of telecommunications investments to be made in Angola at a macro level, up to 2015

LBC's founding DNA is strategic thinking, closely tied to analysis and value creation. This DNA runs through LBC's work across all the company's other areas of activity.

Strategic and forward-looking studies are already complex in mature markets with ample reliable information, even for teams with advanced foundations in analysis and strategic foresight. In countries with emerging markets and limited market information, as was the case in Angola in 2007, the challenge became even more complex.

The work carried out, with a tight project budget and a demanding deadline, demonstrated the soundness of LBC's work and is attached as a reference for the quality of the work we already delivered in Angola from the very start of our activity in the country.

04

2008/09

Organizational and functional restructuring of ENE, with implications for the control and accounting system. It included a design phase and a final implementation-support phase

This was a highly complex project that required a deep understanding of Angola's entire energy system and the central role played by ENE - Empresa Nacional de Electricidade.

At the time, Angola faced major energy supply deficits, and a model centralized in a single company would not be able to change the situation. The unbundling of ENE into three entities was proposed and designed in detail: one for power generation, another for energy transmission networks, and another for the distribution and commercialization of energy.

As a result of differing perspectives at top-management level regarding implementation, the unbundling process was shelved and resumed a few years later with another service provider. LBC continued to carry out various projects for ENE and subsequently for three successor entities. Today Angola is in a very favorable position in the energy sector.

05

2010

Development of the Sonangol Holding security dashboard

This was just one of 64 projects carried out for Sonangol, where we collaborated on initiatives that involved leadership and management training, pricing of services and products, processes, automation of procurement processes, information-systems design, and many others, with a view to improving the performance of this large Angolan company.

This project illustrates one of LBC's most developed and specialized services since its early years: the development of dashboards for the management of companies and ministries. Today our AI competence center contributes to new solutions associated with the development of management and operational dashboards, which complement a rules-based digital system with generative AI and AI agents.

64

projects for Sonangol

06

2013

INSS - National Social Security Institute – BPM system that manages pension payments in Angola

The pension payment system in Angola is supported by an automated process, using various software and the Sequence Business Process Management (BPM) platform.

This project lasted several years and to this day we still carry out the updating of the Sequence software licences.

07

2014

Management and leadership training for the Ministry of Education

The Minister of Education at the time wanted to invest in developing the ministry's key personnel. To this end, LBC designed and delivered an intensive three-week training programme in leadership and management.

This was just one of the more than 50 customized training projects we carried out in Angola, notably several initiatives for Sonangol and other entities and ministries. In this regard we recall the training of 220 Angolan Public Administration officials in procurement and public contracting, in a programme organized by the Ministry of Finance.

50+

training projects

220

officials trained (Finance)

3

weeks of intensive training

08

2014/15

SIMAT - Information System for MAT - Ministry of Territorial Administration

Among the various projects we have carried out for MAT, we highlight SIMAT: software that enabled the monitoring of the implementation of MAT's strategy and action plan.

This was just one of several SIM - Integrated Monitoring Systems that we developed in Angola, among which we highlight SIMTIC, the integrated monitoring system for ICT, developed in alignment with the International Telecommunication Union (ITU).

09

2015/23

Strategic plans for the FGC

We set up the FGC - Credit Guarantee Fund from scratch and supported its early years and various projects. A long relationship with MEP/MINPLAN, with more than 20 projects carried out.

LBC had the privilege of producing the FGC's first strategic plan, as well as the original design of its organizational structure and macro-processes.

Subsequently, we carried out two updates of the strategic plan.

We also had the opportunity to carry out further projects for the FGC, such as its internal portal.

20+

projects for the FGC

1st

strategic plan from scratch

10

2017

Middleware for Caixa Angola – Financial sector

Banco Caixa Angola engaged LBC to develop its middleware in Angola, based on Microsoft's ASP.NET Core software. 

11

2020

Capacity-building of mentors and implementation of methodologies in Angolan SMEs

This project strengthened the competitiveness of Angolan SMEs through the training of mentors and the practical application of the Theory of Constraints (ToC), Lean and Six Sigma methodologies in national companies, while simultaneously promoting the employability of young talent and the improvement of business performance.

LBC designed and fully implemented the programme, involving more than 150 participants and dozens of companies from sectors such as agro-industry, manufacturing, fisheries, retail and logistics. Organizational diagnostics were carried out, operational constraints were identified, and concrete improvement plans were defined, geared towards increasing productivity and competitiveness.

One of the project's differentiating factors was the development of the Smart TLS digital platform, created by LBC to support the training, implementation, certification of participants and integrated management of the programme, complemented by process automation solutions (RPA).

The results obtained demonstrated a significant impact: 100% of the participating companies stated that the improvement plans addressed their real challenges and expressed their intention to continue implementing continuous-improvement initiatives, confirming LBC's ability to generate effective transformation in Angolan organizations.

150+

participants

100%

companies with useful plans

3

methodologies (ToC · Lean · 6σ)

Angola Cables: Transformation of the client life cycle

Angola Cables is one of the most significant success stories in the telecommunications sector in Angola. Born from a strategic vision regarding the importance of digital connectivity for the country's economic and social development, the company took on a prominent role in connecting Angola, Africa and the South Atlantic to the main global information and communications hubs, through internationally recognized infrastructure.

LBC was invited to support Angola Cables in an important process of strengthening its commercial and operational capabilities. The work focused on a comprehensive assessment of client-management processes throughout the entire relationship cycle, identifying improvement opportunities and proposing solutions geared towards efficiency, service quality and the sustainability of the organization's growth. In addition to designing the solutions, LBC supported their implementation, working in close collaboration with the Angola Cables teams to ensure the realization of the proposed changes and the incorporation of best practices into the company's business processes.

This work highlighted two of LBC's distinctive competencies. On the one hand, the ability to apply international methodologies and best practices adapted to the client's reality and ambitions. On the other, the aptitude to work in close partnership with highly qualified teams, contributing to the modernization of the business processes of a company that today stands as a regional and international benchmark in the telecommunications and digital-connectivity sector.

PROMOVE Project – Modernizing the management of cooperatives

The PROMOVE project is one of the most significant capacity-building and development initiatives for the cooperative sector in Angola. The aim was to strengthen the management capacity, formalization and competitiveness of cooperatives, with particular emphasis on agricultural cooperatives, promoting their integration into markets, access to financing and the creation of business opportunities.

LBC played a central role in the design and implementation of the programme, ensuring the development of legal and organizational instruments for cooperatives, the creation of a national digital platform to support the cooperative sector and the training of cooperative leaders in fundamental areas such as operational management, accounting, human resources, marketing, communication and cooperativism.

The project reached national scale, covering all 18 provinces of Angola, with in-person training for 162 cooperatives, mostly linked to the agricultural and agro-livestock sectors, building the capacity of more than 300 leaders and a total of 874 direct beneficiaries. Networking sessions were also promoted with financial institutions, public entities and market operators, creating concrete links between cooperatives and potential buyers, suppliers and financiers.

PROMOVE also left a structuring legacy through the creation of a national directory of more than 600 cooperatives and a digital platform for knowledge and support for the Angolan cooperative sector.

18

provinces covered

162

cooperatives trained

874

direct beneficiaries

600+cooperatives
in the directory

PDAC - Digital Platform to Support Financial Sector Intervention for Partial Credit Guarantees

This project reflects Angola's commitment to modernizing financing mechanisms for the productive sector and to using digital transformation as an instrument of economic development. Through the Credit Guarantee Fund, the participating financial institutions and the Ministry of Agriculture and Fisheries, conditions were created to strengthen access to credit for farmers and small and medium-sized enterprises, contributing to the diversification of the economy and strengthening national agricultural value chains.

LBC provided technical assistance throughout the implementation of the Partial Credit Guarantees subcomponent, supporting the selection of the participating financial institutions, the definition of capacity-building models, the formulation of financing strategies and the production of knowledge on agricultural value chains in Angola. The project also included strategic analyses, the identification of leverage opportunities, and ongoing technical support to the entities responsible for executing and monitoring the initiative.

One of the highlights, owing to its innovative nature, was the design and implementation of the SMART Agri-Finance digital platform, developed specifically for the project. Available in web and mobile environments, the platform made it possible to provide technical assistance, training and monitoring tools efficiently and sustainably.

The results achieved demonstrate the scale of this initiative, with more than 3,500 expressions of interest registered, 662 business plans prepared and 585 projects approved for financing. In addition, this work contributed to the approval of 442 partial credit guarantees and to the disbursement of 537 projects, translating into concrete investment in the Angolan productive sector.

This project demonstrated LBC's ability to combine sector knowledge, technological innovation and close implementation support, contributing to strengthening the institutional capacities of Angolan entities and to modernizing the instruments that support the country's economic and social development.

3,500+

expressions of interest

662

business plans

585

approved projects

442

credit guarantees

15

2023

Invest in Angola Portal – National investment promotion platform

This project demonstrates LBC's ability to combine strategic consulting, digital transformation and economic promotion in a single structuring programme for Angola. The objective? To develop the Business Angola portal, a platform designed to promote concrete productive-investment opportunities, attract Angolan and foreign private investment, and strengthen the country's image as an investment destination.

LBC was responsible for the methodological design, the identification of opportunities, the definition of the governance model, international benchmarking, the functional design of the platform and the development of the content needed to support investors throughout the entire investment process in Angola.

One of the most innovative elements of the project was the creation of a digital platform for geo-referencing investment opportunities, complemented by a structured catalogue of productive assets and business opportunities. At the portal's launch, 83 investment opportunities were identified and made available across strategic sectors such as agriculture, fisheries, industry, logistics, tourism and privatizations.

83

investment opportunities

6

strategic sectors

16

2023

PECPIR - Strategy and Contingency Plan to Accelerate the Operationalization of Rural Industrial Parks

This project supported the Institute for Industrial Development and Technological Innovation of Angola (IDIIA) in defining the national strategy for Rural Industrial Parks (RIP), a structuring initiative to promote the industrialization of rural areas, the development of local value chains and the diversification of the Angolan economy.

LBC's work included international benchmarking; feasibility studies for the RIPs of Cacuso, Canjala and Tomboco; the preparation of the respective business plans; and the definition of the National RIP Strategy in Angola.

The project made it possible to identify industrial-development models adapted to the Angolan reality, define investment priorities and create concrete instruments to accelerate the operationalization of the parks.

This work demonstrates LBC's ability to support the design of large-scale public programmes, articulating strategy, economic development, territorial planning, value-chain analysis and investment attraction, in alignment with the priorities of the Government of Angola and the main multilateral partners.

Technical Assistance to Angola on Safety and Quality Standards

This project, funded by the European Union, supported the Government of Angola in strengthening the National Quality System, with the aim of improving food safety, certification, laboratory accreditation and the competitiveness of Angolan products in national and international markets.

LBC, in consortium with SGS Portugal, provided technical assistance to various public entities, including the Ministry of Agriculture and Forestry, INIQ - the National Institute for Quality Infrastructure, INACOQ - the National Institute for Quality Control and the national laboratories, supporting institutional capacity-building, the revision of the legal framework and the implementation of international quality standards.

Among the results achieved are support for the ISO 17025 accreditation process of the Central Agri-Food Laboratory, the training of national technicians in metrology, certification, traceability and food safety, as well as the preparation of guides and instruments to support the export and certification of Angolan products.

This project demonstrates LBC's ability to support complex institutional reforms, combining technical assistance, capacity-building, regulatory development and alignment with international standards, contributing to the modernization of the Angolan economy and to strengthening the competitiveness of the national productive sector.

BAI – Process automation with RPA technology

This project is an example of the Angolan financial sector's ongoing commitment to innovation and digital transformation. As one of the largest and most solid banking institutions in Angola, Banco Angolano de Investimento (BAI) has taken on a leading position in modernizing its services and continuously improving its clients' experience. In this context, intelligent process automation emerged as an opportunity to increase operational efficiency, strengthen service quality and create conditions for the organization's sustainable growth.

LBC supported BAI in implementing a process-automation programme, using robotic process automation (RPA) technology. The project encompassed the identification, analysis, redesign and automation of 24 business processes, involving systems integration, the optimization of operational procedures and the capacity-building of the bank's technical teams to ensure future autonomy in managing the implemented solutions.

The work carried out made it possible to create solid foundations for more efficient and modern management of operations and contributed to reducing manual and repetitive activities, increasing productivity, lowering the risk of operational error, improving process control and creating greater visibility over operational performance.

24

automated processes (RPA)

Feasibility study for the creation of an NREN in Angola and connection to the Ubuntunet Alliance

The desire to establish an NREN (National Research and Education Network) in Angola and to connect it to the Ubuntunet Alliance (the regional network) demonstrates the country's determination to digitalize its higher-education institutions (HEIs), the driving force of Angolan knowledge.

The World Bank-funded project had the technical support of the Ministry of Higher Education, Science, Technology and Innovation (MESCTI) throughout its duration, and remained close to Angola's HEIs, the main contributing entities of this network.

This project included international benchmarking against other African NRENs; a technical analysis of the Angolan infrastructure; a roadmap and an action plan from the starting point through to the completion of implementation, over three years; a financial analysis of the entity to be created and a capacity-building plan for the HEIs and for the NREN's personnel.

DNPPP – Diagnosis, development of a portfolio of climate-resilience projects and design of a PPP portal

This project involved the organizational design of the DNPPP - National Directorate for Public-Private Partnerships and of the PPP - Public-Private Partnership model in Angola, including legal recommendations, supported by international benchmarking and a SWOT analysis (strengths, weaknesses, opportunities, threats) of the DNPPP.

In addition, it involved the identification of a pipeline of potential PPP projects across Angola, with a focus on the Lobito corridor.

Two pre-feasibility studies were also carried out, involving protection criteria for climate change affecting infrastructure.

We also had the opportunity to produce the DNPPP portal with a private component that manages the PPP pipeline in Angola, with a link to the SOURCE portal (of the World Bank), AI-supported training courses, and the evaluation of initial PPP proposals using AI, as well as a public component for communication about PPPs in Angola.

A trusted partner

To achieve extraordinary results – four principles that guide every project.

Client

- › The client comes first
- › Listen to, learn from and understand each client
- › Each client is unique and special
- › Tailored solutions
- › Closeness to the client's team
- › Maximizing the client's learning

Credibility

- › Transparent project-management practices
- › A pragmatic and agile approach to implementable solutions
- › Long-term relationships
- › Knowledge sharing with each client
- › An internal culture of respect, boldness, collaboration, meritocracy and excellence

Competence

- › Thought leaders
- › Applying creativity to achieve distinctive results of excellence
- › Attracting, developing and retaining the best professionals to better serve clients
- › Front-line specialists and proven methodologies
- › Project-management excellence

Commitment

- › High quality standards
- › The best proposal for each project
- › Lasting impact on the client
- › Equitable economic and social development
- › Sustainable development
- › Social responsibility
- › A trusted advisor to our clients

Ethos

What is professional ethos?

It is the set of values, principles, attitudes and behaviors that define how professionals carry out their work. In essence, it is their “ethical identity”.

The word ethos, which comes from Greek, means “character” or “way of being”. In a professional context, it refers not only to compliance with rules or codes of conduct, but also to the culture of responsibility, integrity and excellence that guides decisions and actions at work.

Components of professional ethos

It typically includes:

Integrity

Acting with honesty and transparency

Responsibility

Taking on commitments and answering for results

Competence

Seeking continuous improvement and technical quality

Respect

Treating colleagues, clients and stakeholders with consideration

Confidentiality

Protecting sensitive information

Commitment

To the interest of the client or of society – depending on the profession

Examples

- › A doctor whose professional ethos places the patient's well-being above economic interests.
- › A consultant who presents objective diagnoses, even when the conclusions are not what the client wants to hear.
- › A manager who takes ownership of their team's mistakes and works to correct them instead of looking for someone to blame.

Professional ethos vs. professional ethics

Although related, they are not exactly the same thing:

Professional ethics: the set of norms and principles that define what is right or wrong in a profession.

Professional ethos: the practical embodiment of those principles in the culture, identity and everyday behavior of professionals.

In a leadership context

For an organization like LBC, a strong professional ethos could be described as:

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We act with intellectual rigour, integrity, results orientation, respect for people and a genuine commitment to transforming our clients.

– LBC ethos

In other words, ethos answers the question:

“What kind of professionals are we when no one is watching?”

It is this set of consistent convictions and behaviors that build trust, reputation and credibility over time.

Rooted in values

In the delivery of services

To each client, within a broader perspective of social and economic responsibility, acting as catalysts that contribute to greater economic efficiency, better public services, greater social well-being and a healthier environment.

In every project

We act in accordance with high ethical standards and rigorous professional responsibility, framing ourselves within the goal of a greater good for all stakeholders of the organization and of society.

In every country and client

We respect the specific context of each one, working together on the best solutions, empowering people and organizations for focused execution and delivering the best results for immediate and long-term challenges.



Africa is the continent of the future

COMMITTED TO DEVELOPMENT

An active contribution to the development of Angola

Africa is the continent of the future. That is why LBC has developed a strong African practice, focused on the continent's challenges.

Angola is one of the economies with the greatest growth potential in Africa considering the qualities of Angolans, the country's natural resources and accelerating economic diversification, technological innovation, administrative modernization and good governance.

LBC is structured to respond with excellence, through a multidisciplinary team and a proven track record of carrying out more than 1,200 projects across multiple sectors in 18 countries, including more than 300 assignments implemented in Angola. This experience demonstrates LBC's ability to manage complex, high-impact assignments in institutional, operational and market contexts similar to those of the present project.

LBC has been present in Angola since 2005, through a local company, a local team, logistical capacity and consolidated on-the-ground experience. Throughout this journey, LBC has contributed actively to the country's development, with more than 300 projects carried out, 20 years of activity and more than 80 clients in this market.

300+

projects carried out

15+

years of presence

50+

active clients (last 3 years)

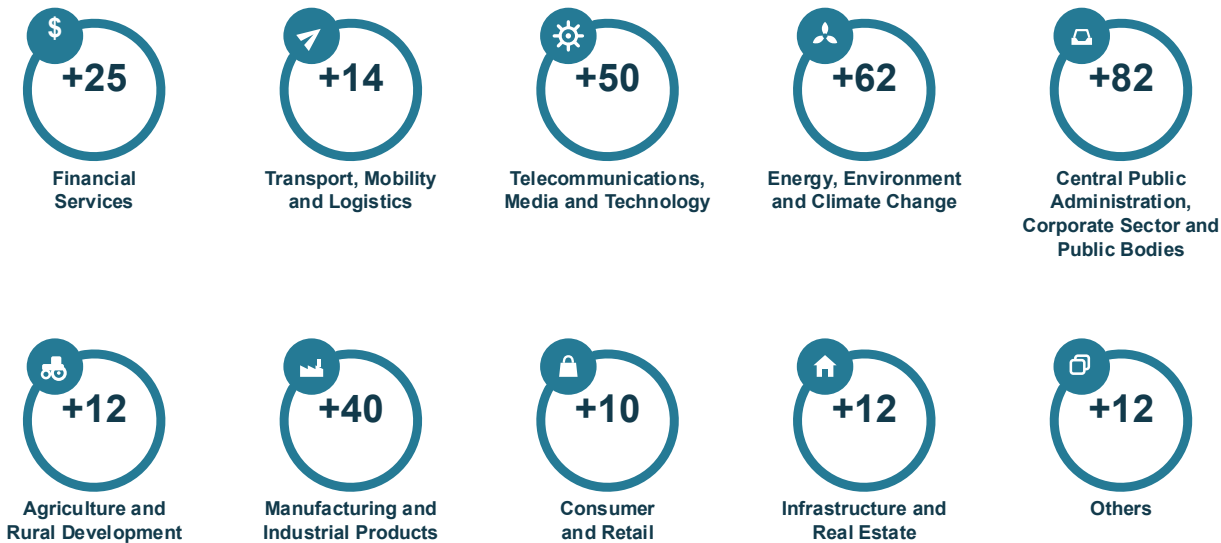
LBC has a strong strategic foundation, which gives it a distinctive advantage over service providers of a more operational nature. We develop strategies at national, provincial, sectoral and corporate levels.

Through the years has contributed actively to economic development and the modernization of institutions in Angola, applying the highest international standards of professional service and management and technological innovation across various economic and government sectors.

Beyond high-impact projects, we contribute to society through knowledge sharing with our clients empowering them for the future, the training of executives and our Angolan alumni who now hold prominent positions.

Clients in Angola

With more than 300 projects carried out in Angola, we have experience across a wide range of business sectors, with a strong emphasis on Central Administration, public bodies and Government, in the definition of public policies and development projects.



Projects by area of activity

High-quality projects in Angola

Our clients in Angola include some of the most prestigious companies, the Public Administration and the Government.



We have experience with most of the Ministries in Angola and the institutions under their authority, among which we highlight: the Ministry of Territorial Administration; the Ministry of Telecommunications, Information Technologies and Social Communication; the Ministry of Economy and Planning/Ministry of Planning; the Ministry of Higher Education, Science, Technology and Innovation; the Ministry of Industry and Commerce; the Ministry of Finance; the Ministry of the Interior; the Ministry of Foreign Affairs; the Ministry of Agriculture and Forestry; the Ministry of Fisheries and Marine Resources; the Ministry of Energy and Water; the Ministry of Education; the Ministry of Health; the Ministry of Tourism; the Ministry of Natural Resources, Oil and Gas; the Ministry of Transport.

Extensive experience with more than 20 multilateral institutions

We are a consultancy with a solid track record of high-level assignments. We have extensive experience working with more than 20 multilateral institutions, including the World Bank, the African Development Bank (AfDB), United Nations organizations (UNICEF - United Nations Children's Fund; WHO - World Health Organization; UNDP - United Nations Development Programme; UNIDO - United Nations Industrial Development Organization; UNCTAD - United Nations Conference on Trade and Development; FAO - Food and Agriculture Organization of the United Nations), IFAD - the International Fund for Agricultural Development, the MCA - Millennium Challenge Account and various other institutions that support cooperation with countries. We consistently provide strong back-office support throughout the implementation of projects.



Some of the multilateral institutions we work with